



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 22(2021)

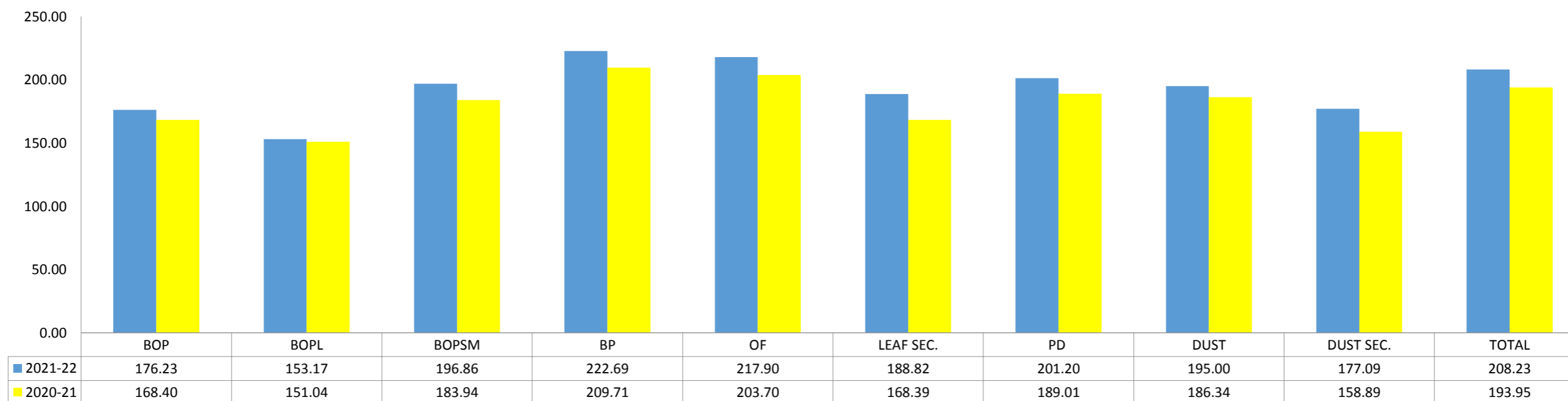
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best categories were firm to dearer following quality. * Medium and Plainer categories barely steady. 	<ul style="list-style-type: none"> * Good demand. * Select few best category teas were barely steady to dearer. * Improved better medium sorts dearer following quality. * Plainer sorts barely steady.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Local and regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL operated. * TCPL operated. 	<ul style="list-style-type: none"> * Western India operated on liquoring sorts. * TCPL operated. * Internal lent good suport. * HUL operated.

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 22		
	Sale 22	Sale 21	+/-	Sale 22	Sale 21	+/-	2021/22	2020/21	2019/20
LEAF	218.50	213.20	5.31	206.27	187.14	19.13	209.93	195.77	151.58
DUST	209.04	196.93	12.12	180.45	181.71	-1.26	195.01	181.83	140.97
TOTAL	217.35	211.26	6.09	202.51	186.44	16.07	208.23	193.95	150.39

STAC AUCTION AVERAGES									
SALE	15	16	17	18	19	20	21	22	
	LEAF	2021/22	212.79	211.55	199.20	200.10	207.05	209.82	209.82
2020/21		211.81	0.00	0.00	0.00	189.35	186.09	186.09	206.27
DUST	2021/22	197.69	191.72	191.06	185.73	183.58	193.47	193.47	209.04
	2020/21	187.36	0.00	0.00	0.00	183.63	172.81	172.81	180.45
TOTAL	2021/22	211.42	209.78	198.31	198.33	203.21	207.46	207.46	217.35
	2020/21	209.05	0.00	0.00	0.00	188.64	184.05	184.05	202.51

STAC Grade Wise Averages up to Sale - 22



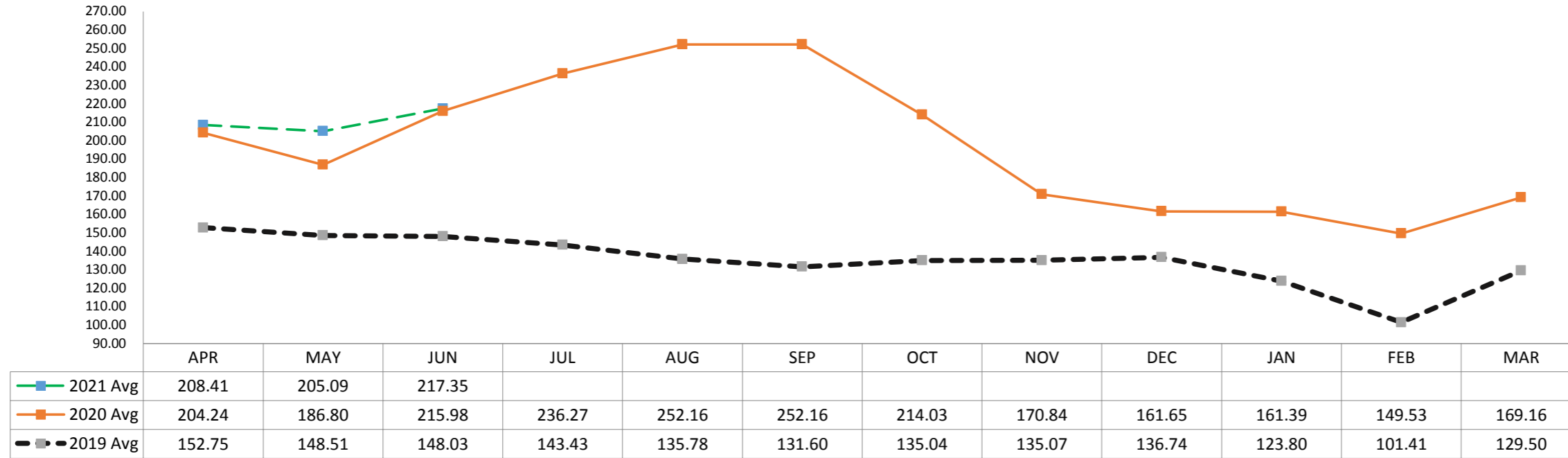
OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 22			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1566036.4	1248314.2	221.22	20%	1173182.2	997460.2	215.59	15%	12476771.1	9670807.7	211.24	22%
FANNINGS	581693.6	379369.4	221.74	35%	385840.4	297311.8	215.27	23%	3684910.9	2760534.3	217.90	25%
LEAF SEC.	200600.6	173256.4	191.83	14%	215713.4	189610.2	197.39	12%	1900507.8	1643536.4	188.82	14%
LEAF TOTAL	2348330.6	1800940.0	218.50	23%	1774736.0	1484382.2	213.20	16%	18062189.8	14074878.40	209.93	22%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	246687.7	209561.8	214.59	15%	212392.6	152928.9	202.06	28%	1955191.0	1448914.0	199.35	26%
DUST SEC.	50712.9	41536.3	181.06	18%	57849.3	48434.0	180.70	16%	455162.8	351456.5	177.09	23%
DUST TOTAL	297400.6	251098.1	209.04	16%	270241.9	201362.9	196.93	25%	2410353.80	1800370.50	195.01	25%
TOTAL	2645731.2	2052038.1	217.35	22%	2044977.9	1685745.1	211.26	18%	20472543.6	15875248.90	208.23	22%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 22			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	2348330.6	1800940.0	218.50	23%	1774736.0	1484382.2	213.20	16%	18062189.8	14074878.4	209.93	22%
2020-21	1605029.6	1450060.8	206.27	10%	1261842.4	1151823.4	187.14	9%	7976185.2	6700186.2	195.77	16%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	297400.6	251098.1	209.04	16%	270241.9	201362.9	196.93	25%	2410353.8	1800370.5	195.01	25%
2020-21	284319.8	247055.8	180.45	13%	191634.0	170983.0	181.71	11%	1302535.1	1006516.8	181.83	23%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	2645731.2	2052038.1	217.35	22%	2044977.9	1685745.1	211.26	18%	20472543.6	15875248.9	208.23	22%
2020-21	1889349.4	1697116.6	0.00	0%	1453476.4	1322806.4	0.00	0%	9278720.3	7706703.0	193.95	17%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 22			2021/22		UPTO SALE 22		
	Sale 22	Sale 21	2021/22	2020/21	2019/20	Sale 22	Sale 21	2021/22	2020/21	2019/20
BELOW 100	0.0	0.0	0.0	0.9	1.2	0.0	0.0	0.0	3.4	3.0
BETWEEN 100.00-119.99	0.0	0.0	0.1	4.9	30.7	0.0	2.1	0.1	3.3	31.6
BETWEEN 120.00-139.99	0.8	0.5	2.8	7.7	22.4	0.0	7.4	3.5	9.3	23.1
BETWEEN 140.00-159.99	16.7	9.1	17.5	14.7	8.4	17.7	31.9	21.0	21.6	11.5
BETWEEN 160.00-179.99	24.9	27.7	20.3	21.1	9.8	23.6	10.4	22.6	12.1	13.8
BETWEEN 180.00-199.99	8.4	11.1	9.6	8.0	10.8	9.3	11.6	12.2	10.0	11.0
BETWEEN 200.00-219.99	5.9	7.6	9.1	7.7	7.5	12.4	14.0	11.1	15.8	4.7
BETWEEN 220.00-239.99	5.6	9.3	9.7	10.9	5.8	5.6	8.8	9.9	11.2	1.2
BETWEEN 240.00-259.99	9.8	9.4	9.2	7.7	2.8	9.9	10.9	8.8	7.8	0.1
BETWEEN 260.00-279.99	6.4	6.8	6.8	5.8	1.7	8.3	2.4	5.2	4.3	0.0
BETWEEN 280.00-299.99	6.2	6.6	6.2	6.5	0.3	5.0	0.4	3.0	0.9	0.0
300 AND ABOVE	15.4	11.7	8.7	4.3	0.0	8.2	0.0	2.7	0.2	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
23	97027	10385	107412	41206	5534	46740	55821	4851	60672
24	102412	10559	112971	49866	7335	57201	52546	3224	55770
25	100637	10507	111144	70510	11301	81811	30127	-794	29333
TOTAL	300076	31451	331527	161582	24170	185752	138494	7281	90005

Siliguri Price Movement



STAC BUYING (ALL TEAS) FOR THE Sale 22												
	CTC LEAF			DUST				TOTAL				
	Sale 22											
OFFER	2,348,330.6			OFFER	297,400.6			OFFER	2,645,731.2			
SOLD	1,800,073.6			SOLD	250,762.7			SOLD	2,050,836.3			
SOLD %	77%			SOLD %	84%			SOLD %	78%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	440,926.6	212.53	24%	Local	97,912.5	192.20	39%	Local	538,839.1	208.84	26%	
N.India	388,203.2	219.00	22%	W.India	51,366.3	225.81	20%	N.India	420,740.0	218.80	21%	
W.India	276,799.0	218.99	15%	N.India	32,536.8	216.50	13%	W.India	328,165.3	220.06	16%	
R.Pack	241,753.8	280.86	13%	TCPL	27,385.6	193.81	11%	R.Pack	253,219.2	280.45	12%	
TCPL	197,235.0	182.73	11%	HUL	13,142.8	279.15	5%	TCPL	224,620.6	184.08	11%	
Others	123,078.2	202.47	7%	R.Pack	11,465.4	271.78	5%	Others	124,321.7	202.16	6%	
HUL	71,622.0	208.18	4%	C.India	8,998.1	177.66	4%	HUL	84,764.8	219.19	4%	
Exports	32,378.2	159.82	2%	Exports	6,711.7	162.57	3%	Exports	39,089.9	160.29	2%	
C.India	21,992.0	180.21	1%	Others	1,243.5	171.43	0%	C.India	30,990.1	179.47	2%	
TOTAL	1,800,073.6	218.46		TOTAL	250,762.7	209.19		TOTAL	2,050,836.3	217.32		

DOOARS BATTING ORDER (STAC+CTTA) Sale 22				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
PAHARGOOMIAH	56359.1	325.08	84,617	287.89
DANGUJHAR	75742.7	311.95	34,866	268.81
CHULSA	61929.0	311.72	25,792	265.30
DIANARAMBARI	67205.5	310.27	10,925	287.04
MEENGLAS	116854.1	306.68	50,145	229.06
KARTICK	50319.0	305.30	36,014	291.95
CHALOUNI	65697.9	303.70	23,748	277.40
RYDAK	136740.0	302.10	41,111	277.83
JITI	81070.4	301.81	73,529	262.97
HOPE	81294.4	299.93	61,091	269.43
ANANDAPURROYAL	47516.5	295.51	18,797	263.84
GHATIAROYAL	109805.3	295.36	39,481	291.61
BARADIGHI	104149.6	294.00	61,110	282.97
GULMA	89367.8	292.77	16,501	302.23
KUMARGRAM	76143.8	290.33	33,137	265.66
LEESHIVER	126750.1	288.22	38,122	251.72
AIBHEEL	215825.4	287.72	68,189	260.62
CHENGMARI	82618.9	287.42	58,325	245.77
Nangdala	45069.0	285.76	22,849	277.60
SANKOS	77644.2	283.38	32,706	251.42
ZURRENTEE	47159.2	282.27	18,466	262.04
WASHABARIE	109295.0	281.41	33,611	274.96
GANDRAPARA	191366.6	280.54	55,673	249.61
MECHPARA	72454.40	276.76	12932.40	276.85
MATIDHAR	66759.50	276.09	90440.50	246.50

* Above 30,000 Kgs.